



## Recruitment Event Careers in Account Management

(Non-Clinical)

**March 14, 2023 at 1:00 PM**

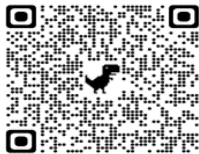
**Location**

ZOOM

Zoom link will be forwarded after registration is completed.

**Scan the QR code to register**

<https://forms.gle/CqYiY6RoedDoRCjM7>



losangelesrc.org

**Account Managers are team members who manage business processes that support achieving and maintaining optimal business position in order to sustain and grow membership.**

- Provide support to group Account Management client servicing functions and preparation of information to existing accounts to ensure deadlines are met and a timely response given to inquiries.
- Create sales opportunities through targeted external customer facing enrollment activities, effective relationships with brokers, consultants, and frontline benefit contacts, to increase membership, build support for KP, and enhance group customer loyalty and retention.
- Monitor and maintain data integrity within sales systems, accounts, and book of business in order to improve external communication, sales performance, and book of business management.

**Career Growth:** Kaiser will help you grow to your full potential. 75% of the positions are filled internally.

**Benefits:** Medical, Dental, Life Insurance, Short/Long Term Disability, Accidental Death/Dependent, PTO and much more...

**Who should attend:** Spring 2023 Graduates - Business, Marketing and Accounting.